

## Sample Questions

### Information Technology

**Subject Name:** Enterprise Resource Planning

**Semester:**

**VIII**

#### Multiple Choice Questions

<b>Q1.</b>	<b>Choose the correct option for following questions. All the Questions carry equal marks</b>
1.	ERP is a direct outgrowth and extension of _____.
Option A:	Manufacturing Resource Planning
Option B:	MANUFACTURING RESOURCE PLANNING (MRP II)
Option C:	MANAGEMENT RESOURCE PLANNING
Option D:	Sales & Operations Planning
2.	_____ expands the logic of MRP into physical distribution system.
Option A:	MRP-II
Option B:	DRP
Option C:	ERP
Option D:	PDM
3.	The main component of material management Module is:
Option A:	Pre purchasing activity
Option B:	Quality planning
Option C:	Equipment tracking
Option D:	Plant maintenance
4.	Full form of ASQC
Option A:	American society for Quality control
Option B:	Australian Society for Quantity control
Option C:	Australian Society for Quality control
Option D:	American society for Quantity control
5.	The main focus of the implementation will therefore be the integration of cross-company value chains using _____ tools.
Option A:	CRM
Option B:	ERP
Option C:	e-business
Option D:	MRP-II
6.	_____ is a key issue in the formation of strategic plans in companies.
Option A:	Computerized.
Option B:	Quantity.
Option C:	Quality.
Option D:	Flexibility.

7.	_____ is the fundamental rethinking and radical redesign of business processes of an organization.
Option A:	CRM
Option B:	ERP
Option C:	e-business
Option D:	BPR
8.	Social network sites such as Facebook and Twitter are considered as _____.
Option A:	Brand-building sites
Option B:	Transactional e-commerce sites
Option C:	Services-orientated relationship-building websites
Option D:	Portal, publisher or media sites
9.	During the _____ session the reengineering must also consider new technologies.
Option A:	Planning
Option B:	Implementing
Option C:	Brainstorming
Option D:	Training
10.	A key marketing technique involves paid placements or sponsored links using _____.
Option A:	Pay per consumer
Option B:	Public promotion clicks
Option C:	Pay per click
Option D:	Personal protocol choice
11.	Collection of activities that takes one or more kinds of input and creates an output valuable to the customer is called as ----- .
Option A:	Business Deal
Option B:	Business Process
Option C:	Business Module
Option D:	Business Standard
12.	----- is fundamental rethinking and radical re-design of business process to achieve improvements in critical, contemporary measures of performance such as cost, quality, service and speed
Option A:	Business Function
Option B:	Business Process Re-engineering
Option C:	Business Analytics
Option D:	Business Collaboration
13.	This allows companies to enter requirements for various types of items.
Option A:	Purchase order
Option B:	Invoice
Option C:	Purchase requisition
Option D:	General ledger
14.	_____ provides, Planning, Scheduling, Control of facilities and equipment,

	Equipment lubrication, Component replacement, Safety inspection, Monitoring.
Option A:	Equipment tracking
Option B:	Preventive maintenance control
Option C:	Component tracking
Option D:	Calibration tracking
<b>15.</b>	This is not the Implementation Issue.
Option A:	Project Size
Option B:	Lengthy Implementation Time
Option C:	Unreasonable Deadlines
Option D:	Stage Transaction
<b>16.</b>	Executive committee is headed by _____.
Option A:	End users
Option B:	vendors
Option C:	CIO/CEO
Option D:	consultant
<b>17.</b>	-----are everything that is needed to support the project including people, hardware systems, software systems, technical support and consultants.
Option A:	Resources
Option B:	man power
Option C:	efforts
Option D:	Infrastructure
<b>18.</b>	This is not the factor responsible for the growth of e-Commerce.
Option A:	Internet population
Option B:	Technology
Option C:	User demand
Option D:	Entry of small & medium sized business.
<b>19.</b>	---- is to either lower cost or enhance differentiation between a firm and its competitors.
Option A:	Disaggregation
Option B:	Reaggregation
Option C:	Divide
Option D:	Disconnect
<b>20.</b>	webservers, databases, middleware are part of ----- .
Option A:	e-business design
Option B:	e-business infrastructure
Option C:	e-business infostructure
Option D:	e-business strategy

### Descriptive Questions

<b>Q2</b>	<b>10 marks each</b>
1	Explain ERP's Finance Module in brief.
2	List and explain the phases of ERP implementation.
3	List the main variants of e-procurement. Also discuss advantages and disadvantages of adopting E-procurement.
4	How is quality cost reduced with the help of ERP? Justify your answer.
5	Discuss risk management in an ERP implementation? Explain the role played by consultant during the implementation of ERP.
6	Explain up-selling and cross-selling with examples.
7	Explain the following terms i. Just-in-Time ii) Bill of Material
8	Describe various transition strategies of ERP implementation.
9	With example, explain the types of e-Business types.
10	Explain the various types of risks associated with ERP.
11	Explain the stages of ERP Implementation in brief.
12	Explain the concepts of e-Procurement and discuss the benefits & challenges of e-Procurement.

<b>Q3</b>	<b>5 marks each</b>
1	What are the tangible and intangible benefits of ERP?
2	Explain SCM and CRM with respect to ERP.
3	Explain ERP's plant maintenance module.
4	Write short note on: Contribution of ERP to Indian Industrial sector.
5	Explain various transition strategies in ERP implementation.
6	Write a short note on : E-commerce.
7	Categorize the risks of Enterprise Resource Planning.
8	Explain the factors responsible for the growth of E-Commerce.
9	Write short note on Plant Maintenance module .
10	Discuss the direct benefits to an organization due to ERP implementation.
11	Explain the various points to be considered while preparing the Budget for ERP Implementation.
12	Describe the term Customer experience.